



FACE CREDIT
CONSULTANCY

Face Credit Consultancy Ltd

A Tribute to Credit Management





A Tribute to Credit Management

- Who am I?
- My Career to date
- Why I love Credit
 - Huge impact on business growth
 - Role Diversity



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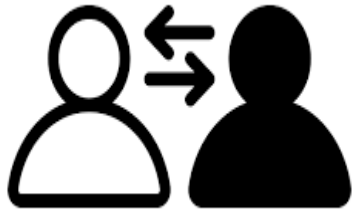
- Specialist role
- Not for everyone
- Never overlook or underestimate



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- The impact of the humble Telephone call
- Why are they so important?

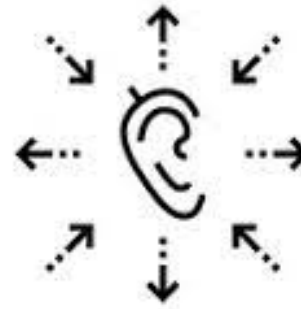
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**Two-way
conversation**



**Clarifies
Misunderstandings**



**Gathers
Information**



**Clear
Planning**



**Builds
Relationships**



**Difficult to
say no**



**Maximises
Cash**



Summary

1. Diverse, challenging, and rewarding role requiring broad skills
2. Never underestimate its importance or under resource
3. The phone call is fundamental to collecting cash.



Questions